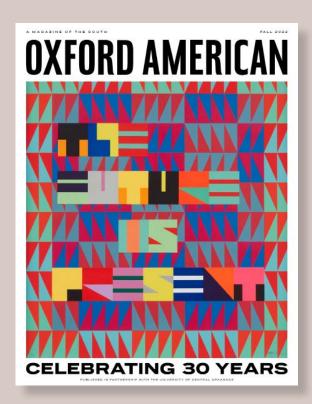
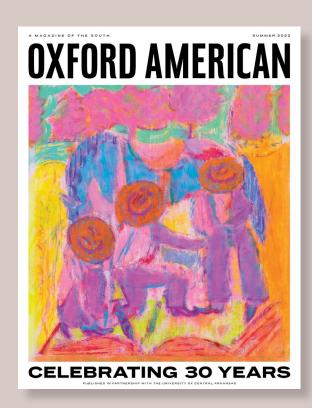
# THE OXFORD AMERICAN

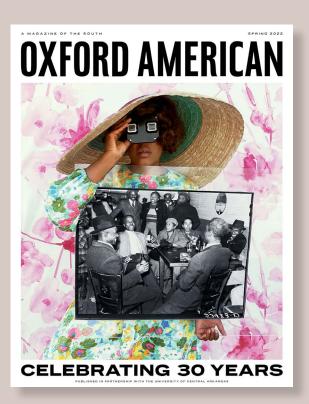






KIT





# ABOUT THE OXFORD AMERICAN

# MISSION STATEMENT

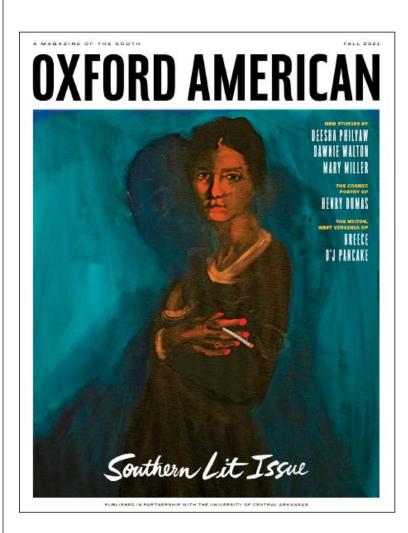
The Oxford American (OA) is a nonprofit organization whose mission is to explore the complexity and vitality of the American South through exceptional writing, music, and visual art. While the primary medium through which the OA accomplishes this mission remains our quarterly publication, our website (OxfordAmerican.org), as well as our various social platforms, will work together to cultivate a forum in which artists across disciplines bring the South to life from an unexpected perspective creating a deeper understanding of the region. Today, the Oxford American remains one of the South's most iconic and acclaimed media brands dedicated to exploring Southern culture.

"The Oxford American is a thriving example of a modern literary magazine—eager to experiment, yet firmly in control of its editorial voice; alive to history but bracingly contemporary."

- National Magazine Award Citation

"It's worth pausing to revisit why this quarterly matters, and why so many people, not just in the South, will be paying attention."

—The New York Times



## **ELLIES**

Oxford American is a consistent finalist for the ASME Award (American Society of Magazine Editors)







# ADVERTISING PLATFORMS



# PRINT

# **QUARTERLY MAGAZINE**

Oxford American is a must-read for anyone interested in the region, including features covering cultural, social, and environmental issues. Published quarterly, with an average audience of 50K, this award-winning magazine consistently delivers insightful reporting on Southern thought leaders and personalities, important new writing, music and visual art. Each issue is a collector's item that keeps our readers connected to the South.

# DIGITAL

## WEBSITE

OxfordAmerican.org, keeps us engaged with our audience between quarterly print issues. The content is updated daily, allowing us to keep our consumers in the loop concerning all things Southern, including the latest developments in music, film, literature, art, and food. Readers can also access digital issues of the magazine via the Oxford American app or online newsstand. 

Visit OxfordAmerican.org

## **WEEKLY E-NEWSLETTER**

Each week, the OA sends an editorial e-newsletter featuring online content, previews of upcoming issues, magazine news, and exclusive offers to our loyal fan base of approximately 30K opt-in subscribers.

▷ Sign up for the OA newsletter here

# SPONSORED CONTENT E-NEWSLETTERS

The OA's "Somewhere in the South," "The Sound & The Story," and "The Visual South" Sponsored Content e-newsletters are shared with approximately 30K opt-in subscribers.

# SOCIAL

The Oxford American has developed a highly passionate audience that engages with the brand via our primary Social Media channels, including Facebook, Twitter, and Instagram. Advertising partners have the opportunity to connect with consumers via custom Social Posts.

# OA MEDIA

OA Media brings to life rich original sponsored content to align with the strategies and needs of our advertising partners. This opportunity combines the OA's credibility and powerful storytelling with our creative production talents across platforms. The Oxford American will develop and produce custom videos utilizing the power of sight, sound, and motion to deliver maximum impact.

▶ <u>No Man's Land (Sponsored Content)</u> video

▶ Julia Child Foundation (Editorial Content) video



# POINTS SOUTH PODCAST

Our *Points South* podcast reflects the many elements of the OA: interviews with prominent Southern artists, musicians, and influencers, scored adaptations of magazine stories, and original reported segments from across the South. This is an effective way to extend your reach against the OA's passionate consumers.

▶ Visit OxfordAmerican.org/PointsSouth

# 2023 EDITORIAL CALENDAR & PRINT SPECS

# **2023 CLOSING DATES**

ISSUE	AD CLOSE	MATERIALS DUE	ON SALE
#120 Spring	20 Jan. '23	27 Jan. '23	March '23
#121 Summer	04 April '23	11 April '23	June '23
#122 Fall	05 July '23	11 July '23	Sept. '23
#123 25th Annual Southern Music	15 Sept. '23	22 Sept. '23	Dec. '23



Timing of ad close and materials deadlines are subject to change.

## PRINT AD SPECIFICATIONS

# **ADVERTISING RATES**

FREQUENCY/DISCOUNT	1X	2X/15%	4X/20%
FULL PAGE	\$2,750	\$2,350	\$2,200
SPREAD	\$5,500	\$4,700	\$4,400

#### **COVERS**

NOTE: All guaranteed Cover positions must be part of an integrated buy (Print/Digital). Total Minimum Investment: \$7,200

Inside Front Cover + Page 1 Spread Unit: \$6,400

Inside Back Cover: \$3,500 Back Cover: \$4,100

# SPECIAL SECTIONS

Full Page: \$2,150 1/2 Page Horizontal: \$1,500 1/3 Page Guide: \$1,100 1/4 Page Guide: \$660

**INSERTS:** Special rates apply for supplied inserts, gatefolds, and any pre-printed materials from advertisers. For quotes and availability, contact your OA Account Executive.

The OA can produce custom print executions as well as videos.

# **PRINTING & FILE SPECIFICATIONS**

PRINTING PROCESS: Web offset

**BINDING:** Perfect bound **LINE SCREEN:** 175

**PAGE TRIM SIZE:** 8.375" x 10.75"

**BLEED**: 1/8"

LIVE MATTER: 1/2" from trim on all sides (5/8" from bleed on all

sides). 1/2" from the gutter on spreads.

# AD DIMENSIONS: WIDTH X HEIGHT

Spread (w/bleed) 16.75" x 10.75" ad plus bleed = 17" x 11"

Full-Page (w/bleed) 8.375" x 10.75" ad plus bleed = 8.625" x 11"

 $^{1}/_{2}$  Page Horizontal 7.375" x 4.833"  $^{1}/_{3}$  Page Guide Text, image, logo—

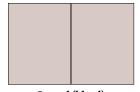
Ask your Account Executive for an example

<sup>1</sup>/<sub>4</sub> Page Guide Text, image, logo—

Ask your Account Executive for an example

FILES: Digital files are required. PDF/X-1a preferred (all images 300dpi, all fonts embedded, all colors CMYK process or grayscale—no spot colors).

Delivery by **email** preferred. (Mac-formatted CD-R accepted.) Only one ad per file. Native application files not accepted.



**Spread (bleed)** 16.75 X 10.75 (plus bleed 17 X 11)



Full-Page (bleed) 8.375 x 10.75 (plus bleed 8.625 x 11)



**1/2 Page Horizontal** 7.375 x 4.833



1/3 Page Guide

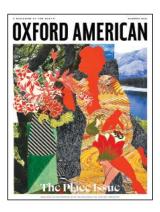


1/4 Page Guide

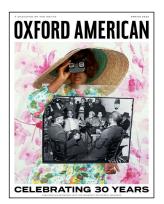
# CIRCULATION & DISTRIBUTION

Oxford American magazine delivers national exposure with a focus on the South.









AVERAGE NATIONAL PRINT AUDIENCE:

50,000

APPROXIMATELY

70%

OF OA READERS RESIDE IN THE SOUTH CENTRAL
& SOUTHEAST REGIONS

Oxford American is on select newsstands and retailers throughout the country. In addition, *OA* is distributed at prominent cultural & educational events, numerous tourism conferences, destinations, and partnered experiences.



The Oxford American magazine has been distributed at events such as Mississippi Book Festival, 30A Songwriters Event, Americana Music Festival, Folk Alliance International, Hot Springs Documentary Film Festival, Oxford Film Festival, Louisiana Book Festival, and 21c Museum Hotels

# **OXFORD AMERICAN AUDIENCE**

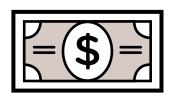
# Total National Audience Approximately:

(Print/Digital/Social):

200K+



60% are 25-64



60% have a HHI of \$75K+



have professional degrees



82%
describe the
Oxford American as their
favorite publication

87% spend at least one hour reading each issue

50% save every issue

88% visit OxfordAmerican.org



98%
purchase
books & music
regularly

73% vacation
2+ times per year

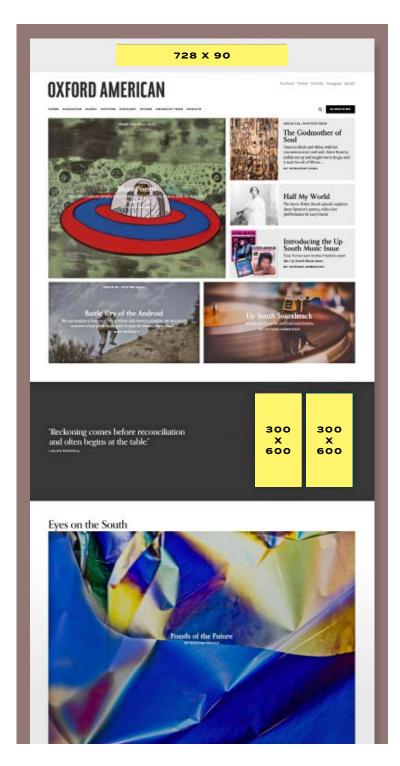




are now
living in the
moment
and focusing on what
makes them happy

SOURCE: 2021 OA READER SURVEY

# WEB AD SPECIFICATIONS



- **Web banners** are featured on the Homepage of OxfordAmerican.org, as well as on select interior pages.
- Click-through and impression metrics are available to web advertisers upon request

OxfordAmerican.org expands our mission to explore Southern culture (music, literature, art, food, and engaging topics) through exceptional writing. OxfordAmerican.org allows advertisers to deliver the message to an audience that prefers to constantly engage with our content in a Digital format.

# OXFORDAMERICAN.ORG

71K

AVERAGE PAGE VIEWS PER MONTH 41K

MONTHLY UNIQUE VISITORS

# **BANNER OPTIONS:**

Ad Unit WxH Cost Per Week Cost Per Month

Skyscraper: 300 x 600 \$250 \$850 Leaderboard: 728 x 90 N/A \$1,320

Run of Site

Bundle: 728x90+300x600 N/A \$2,000

Run of Site Bundle includes both a 728x90 Leaderboard banner and a 300x600 Skyscraper banner to appear simultaneously on the OA site. Banners will appear on all pages that support advertising (including the homepage and article pages).

# OXFORDAMERICAN.ORG ADVERTISING SPECIFICATIONS:

Home Page PNG/JPEG/GIF Placements Max File Size

300 x 600 30K 728 x 90 30K

Accepted File Formats: PNG/JPEG/GIF

Provide URL or UTM
Flash: No Flash files
HTML: No HTML banners
Third Party Ad Server: No

Third Party Tags Accepted: No

Sound Allowed: Opt in

# **OXFORD AMERICAN**

A MAGAZINE OF THE SOUTH

SUBSCRIBE \* DONATE \* SHOP \* JOIN



#### THE DOCK

From the Southern Lit Issue

In this story excerpted from a forthcoming novel by Steve Cashman, childhood curiosity leads a young boy out onto a rickety dock alone. "I watch the reflection in the water, the shimmering of light. It's probably not a fish because it basen't moved. It might be a lure. Dad would like a new lure," he writes.



#### ARTIST SPOTLIGHT: BONNIE RAITT

From the Archive

In honor of former cover star Bonnie Raitt's hirthday this week, we're revisiting Jewly Hight's "Mighty Tight Woman." She writes, "I've discovered over the years that some of the smartest women I know are also into Bonnie Baitt." For more writing on beloved artists, order the 2021 music issue.

585 X 120



# NEW POINTS SOUTH EPISODE AVAILABLE NOW

Listen and subscribe today

Have you heard our latest podcast opisede?
Listen to Adia Victoria perform at the 30A
Sungerities Festival, preceded by
Michelle Garcia's investigation of violence
in the Rio Grande Valley. Listen on our
reclairs. Spotify, or wherever you get your
podcasts!



## LANDMARK SESSIONS: THE MEANING OF SOUL

View the cirtual event

Watch a conversation with Vandarbilt

An effective and efficient way to quickly deliver your advertising message to the OA's most loyal consumers. Every Friday, the OA e-newsletter is sent to 30K opt-in subscribers, providing another opportunity to engage with their passionate audience.

The OA e-newsletter includes weekly updates on new web-only content on OxfordAmerican.org; previews of upcoming editions of the *Oxford American*; news about special events and concerts (live and virtual); exclusive subscription offers and giveaways; and more.

Metrics are available to e-newsletter advertisers upon request.

# **BANNER SIZE:**

585 x 120 (width x height)

# **BANNER RATES:**

1x: \$1,100

2x: \$700

## **BANNER SPECS:**

- $\boldsymbol{\cdot}$  .GIF or .JPEG file
- RGB color profile
- Provide URL or UTM

# **MATERIALS DEADLINE:**

At least two [2] weeks before the scheduled run date

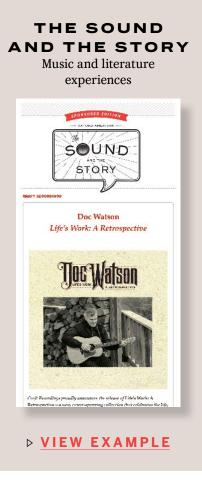
▶ Sign Up For the *Oxford American* e-Newsletter!

# SPONSORED CONTENT E-NEWSLETTERS

As a way to further extend opportunities for engagement with the Oxford American audience, special dedicated-sponsored editions are available to our advertising partners on a weekly basis.

Three different themed Sponsored e-newsletters are shared on select Thursdays to approximately 30K opt-in subscribers. Advertisers can choose the theme most closely aligned with their message. Your Account Executive can confirm available dates and provide examples.







# **E-NEWSLETTER RATES:**

1x Rate: \$2,000 2x+ Rate: \$1,700

# **SPONSORED EDITION SPECS:**

- 200-400 total words of copy
- 1-3 high-res image(s) for the header (300 dpi or higher)
- 1 video URL (YouTube or Vimeo) to be embedded | optional
- 1-2 additional high-res images for e-newsletter body | optional
- Logo file | optional

# **MATERIALS DEADLINE:**

At least two [2] weeks before the scheduled run date

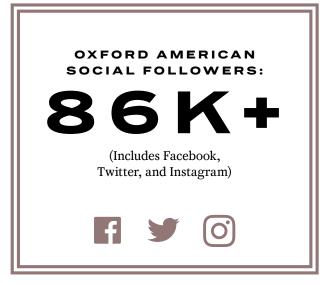
Metrics are available to sponsored e-newsletter advertisers upon request.

# SOCIAL MEDIA POSTS



Advertisers have the opportunity to share their promotional messages with the OA's passionate and highly-engaged Social Followers via Custom Posts.

The content appearing in the Social Post must be consistent with the style and editorial themes of the Oxford American.



# COST PER POST: \$1,000

**Note:** All Social Posts must be approved by the OA's Engagement Editor prior to going live. Social posts will be noted as paid partnerships via Facebook and Instagram's Paid Partnership label and "#ad" at the end of Tweets (please include this in your caption or ensure character count allows for this).

# **SOCIAL MEDIA SPECS:**

**Instagram:** 1080 x 1080

is optimal (looks best in profile grid), but IG will support landscape images up to 1080 x 566 and portrait images up to 1080 x 1350. Can post up to 10 slides in a carousel.

<u>Facebook</u>: Single images can be any size. 1200 x 630 or 1080 x 1080 is recommended. For 2 or 4+ images,  $1080 \times 1080$  is recommended to avoid cropping. Can support any number of images.

**Twitter:** Single images can be any size. **16:9** or **1:1** is recommended.

- 2 images: will appear side by side, both with an aspect ratio of 7:8.
- 3 images: one will appear larger (in 7:8 ratio) and the other two in 4:7 ratios.
- 4 images: will be arranged in a 2x2 grid. Each image will have a 2:1 aspect ratio.

Twitter supports up to 4 images.

MATERIALS DEADLINE: At least two [2] weeks before the scheduled run date



# Southern Stories. Southern Songs.

# 65K+ DOWNLOADS AND COUNTING!

Launched in September 2019, *Points South* synthesizes the best of the Oxford American into a compelling 40+ minutes of storytelling and music.

Segments are supported by the National Endowment for the Humanities and the National Endowment for the Arts.

# **PAST EPISODES HAVE FEATURED:**

- Ken Burns and Rhiannon Giddens on Country Music
- Reporter Jerry Mitchell on civil rights icon Clyde Kennard
- Brittany Howard on inheriting diverse musical influences
- John Paul White, Los Texmaniacs, Dom Flemons, Lucy Dacus, Adia Victoria, and reported stories on family separation at the border, Arkansas' cemetery angel, and more.

# MARKETING & PARTNERED OPPORTUNITIES AVAILABLE:

- 15 second ad
- Episode Underwriting, includes recognition in episode of the podcast in the pre- and post-roll
- Original Sponsored Edition

oxfordamerican.org/pointssouth

**FOR PLANNING:** 

Contact your OA rep

**Episodes throughout 2023** will feature stories supported by the NEH that explore underreported moments in Southern history that reverberate in the present. *Points South* may also debut limited series, feature performances, and interviews in collaboration with other cultural and educational organizations.

# OXFORD AMERICAN PRESENTS

**EXPERIENTIAL OPPORTUNITIES IN 2023** 



Oxford American is also well known for **producing unique events**—both live and virtual—including concerts, author series, speaking engagements, panels, and music festivals. All events have potential for **collaborative development** to align with the specific strategies and needs of our advertising partners.

